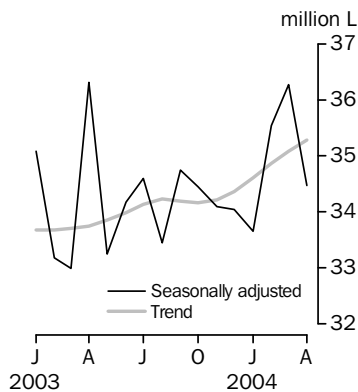


SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11.30AM (CANBERRA TIME) THURS 3 JUN 2004

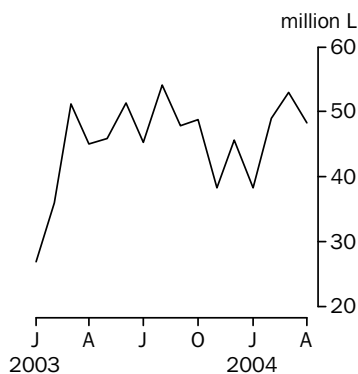
Australian produced wine

Domestic sales



Australian produced wine

Exports
Original



KEY FIGURES

	Apr 2004	Mar 2004 to Apr 2004	Apr 2003 to Apr 2004
'000 L	% change	% change	

TREND ESTIMATES

Australian produced wine

Domestic wine sales	35 286	0.6	4.6
White table wine sales	17 809	0.8	5.3
Red and rosé table wine sales	12 185	-0.1	1.5

SEASONALLY ADJUSTED

Australian produced wine

Domestic wine sales	34 477	-4.9	-5.0
White table wine sales	17 482	-3.3	-3.5
Red and rosé table wine sales	11 795	-6.1	-6.9

KEY POINTS

TREND ESTIMATES

- The trend estimate for domestic sales of Australian produced wine was 35.3 million litres in April 2004, an increase of 0.6% on March 2004 and 4.6% on April 2003.
- The trend estimate for domestic sales of white table wine increased 0.8% on March 2004 and 5.3% on April 2003 while red and rosé table wine decreased 0.1% on March 2004, but increased 1.5% on April 2003.

SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for domestic sales of Australian produced wine was 34.5 million litres in April 2004, a decrease of 4.9% on March 2004.
- The seasonally adjusted estimate for domestic sales of white table wine decreased 3.3% on March 2004 while red and rosé table wine decreased 6.1% on March 2004.

ORIGINAL ESTIMATES

- In original terms, 33.7 million litres of Australian produced wine was sold domestically by winemakers in April 2004, a decrease of 5.2% on March 2004 and 3.3% on April 2003.
- Exports of Australian produced wine decreased 8.9% over March 2004 to 48.3 million litres. Australia exported 562.6 million litres with a value of \$2.4 billion in the twelve months ending April 2004, an increase of 11.2% in volume, but a decrease of 1.2% in value over the corresponding period to April 2003.

INQUIRIES

- For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Graeme Thomas on Adelaide (08) 8237 7536.

NOTES

FORTHCOMING ISSUES

<i>ISSUE</i>	<i>RELEASE DATE</i>
May 2004	5 July 2004
June 2004	4 August 2004
July 2004	3 September 2004
August 2004	6 October 2004
September 2004	3 November 2004
October 2004	3 December 2004

CHANGES IN THIS ISSUE

As advised in the previous issue, extensive changes have been made to the format and content of this publication. A longer time series and larger graphs for trend data have been introduced. New graphs have been introduced for exports by wine type, total exports by financial year and the unit value of wine exports. Table 1 has been modified to include new categories for 'table wine' and total 'other wine'. The whole structure of the imports and exports tables has been changed with additional data provided.

DATA NOTES

There are no data notes in this issue.

ROUNDING

Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

ABBREVIATIONS

AWBC Australian Wine and Brandy Corporation
f.o.b. free on board
L litre
L al litres of alcohol

Dennis Trewin
Australian Statistician

DOMESTIC AUSTRALIAN TABLE WINE SALES TREND

TOTAL WHITE AND RED/ROSÉ TABLE WINE

The trend estimate for total sales of white table wine increased 0.8% on March 2004 and 5.3% on April 2003. The trend estimate for total red and rosé wine decreased 0.1% on March 2004, but increased 1.5% on April 2003.

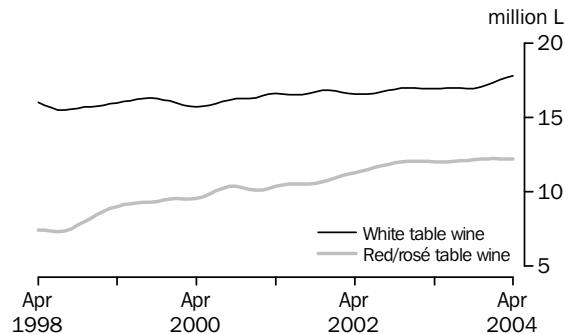


TABLE WINE, GLASS CONTAINER LESS THAN 2 LITRES

The trend estimate for sales of white table wine in glass containers of less than 2 litres remained unchanged on March 2004, but increased 1.3% on April 2003. The trend estimate for red and rosé wine sales in glass containers of less than 2 litres decreased 0.2% on March 2004, but increased 2.2% on April 2003.

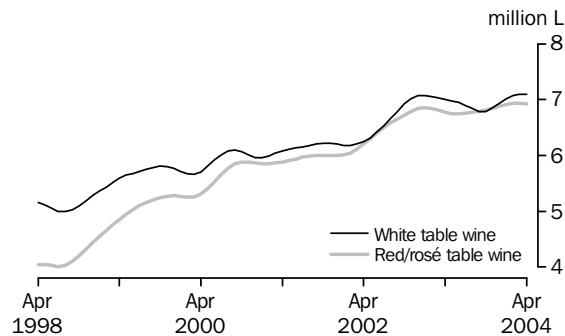
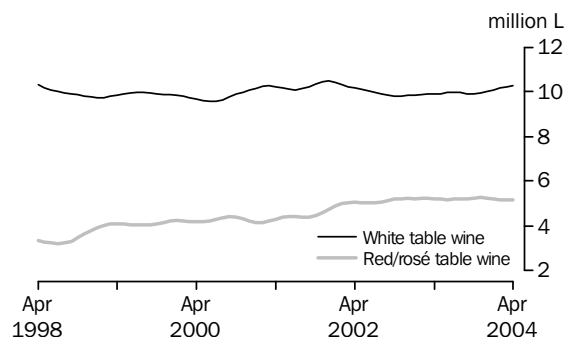


TABLE WINE, SOFT PACK CONTAINERS

The trend estimate for domestic sales of white table wine in soft packs increased 0.7% on March 2004 and 3.9% on April 2003. The trend estimate for red and rosé wine in soft packs decreased 0.1% on March 2004 and 1.2% on April 2003.

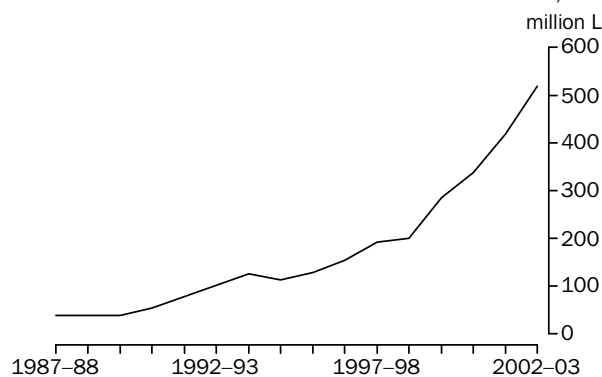


EXPORTS OF AUSTRALIAN PRODUCED WINE

EXPORTS OF AUSTRALIAN PRODUCED WINE

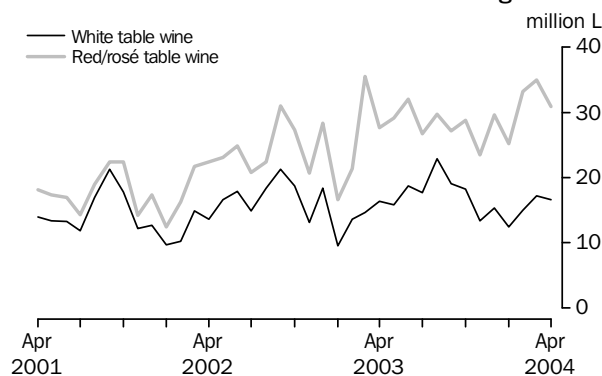
The graph below shows that there has been steady growth in original terms in the quantity of exports of Australian produced wine over the last sixteen years. In 1987–88, 39.1 million litres of wine were exported. Exports gradually grew over the next five years to reach over 100 million litres in 1992–93. By 1998–99 exports had reached 200.9 million litres. Since then there has been rapid growth with 284.9 million litres of wine exported in 1999–2000, a 41.8% rise on 1998–99. Over the following two years there were rises of 18.7% and 23.7% respectively. In 2002–03 exports totalled 518.6 million litres, an increase of 24.0% on 2001–02.

EXPORTS OF AUSTRALIAN PRODUCED WINE, Annual totals: **Original**



In original terms, 48.3 million litres of Australian produced wine were exported in April 2004, a decrease of 8.9% on March 2004, but an increase of 7.3% on April 2003. In April 2004, 16.7 million litres of Australian produced white table wine were exported, a decrease of 3.1% on March 2004, but an increase of 1.2% on April 2003. Australia exported 30.9 million litres of Australian produced red and rosé table wine in April 2004, a decrease of 11.8% on March 2004, but an increase of 11.7% on April 2003.

EXPORTS OF TABLE WINE BY TYPE: **Original**

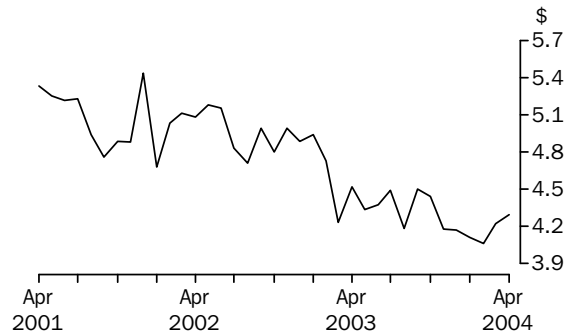


EXPORTS OF AUSTRALIAN PRODUCED WINE *continued*

UNIT VALUE OF WINE EXPORTS

In original terms, 48.3 million litres of wine valued at \$207.3 million were exported in April 2004, a decrease of 8.9% in quantity and 7.3% in value on March 2004. The average value of Australian wine exported in April 2004 was \$4.29 per litre, down from \$4.52 per litre in April 2003, but up on \$4.22 per litre in March 2004.

UNIT VALUE OF WINE EXPORTS: Original



DIFFERENCES BETWEEN ABS AND AWBC WINE EXPORT FIGURES

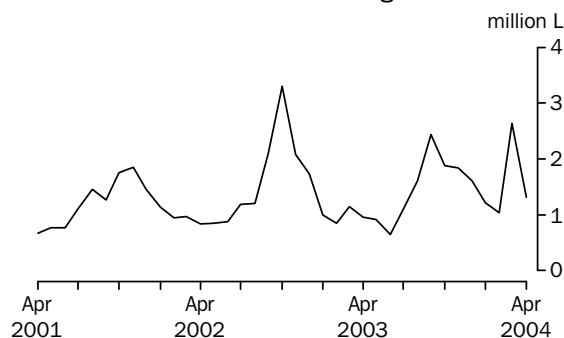
The value of wine exports reported in this publication is derived by the ABS from customs export records and the ABS converts the value on the day of shipment, at the daily conversion rate (see paragraph 9 of the Explanatory Notes for more detail). The Australian Wine and Brandy Corporation (AWBC) also report the value of exports and the exporter makes the conversion when submitting wine for export approval. With the AWBC method, it is expected that some of the conversions will occur at hedged rates while this does not occur with the ABS method. For April the value reported by the ABS was \$207.3 million while the AWBC value was \$218.6 million. When the Australian exchange rate is moving significantly the alternative methods will result in diverging valuations.

IMPORTS AND DISPOSALS OF AUSTRALIAN PRODUCED WINE

WINE IMPORTS CLEARED FOR HOME CONSUMPTION

In original terms, 1.3 million litres of wine were imported, a decrease of 50.4% in quantity and 16.7% in value on March 2004. The average value of wine imports cleared for home consumption in April 2004 was \$7.68 per litre, down from \$7.82 per litre in April 2003.

WINE IMPORTS CLEARED: Original



DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

The original data for the March quarter 2004 shows that wine available for consumption in Australia increased 9.5% on the same quarter in 2003. Domestic sales of Australian wine increased 7.5% and wine imports increased 63.5%. Total disposals of Australian produced wine increased by 16.6% on the same quarter in 2003 with exports also increasing by 23.1%.

<i>Period</i>	<i>Domestic sales of Australian produced wine (A)</i>	<i>Wine imports cleared home consumption (B)</i>	<i>Wine available for consumption (A + B)</i>	<i>Exports of Australian produced wine (C)</i>	<i>Total disposals of Australian produced wine (A + C)</i>
	'000 L	'000 L	'000 L	'000 L	'000 L
2000-01	384 847	12 773	397 620	338 289	723 136
2001-02	386 232	14 479	400 711	418 390	804 622
2002-03	402 479	17 112	419 591	518 595	921 074
March qtr 2003	81 049	2 990	84 039	113 965	195 014
March qtr 2004	87 136	4 888	92 024	140 321	227 457

DOMESTIC SALES OF AUSTRALIAN WINE, By container type

Period	WHITE TABLE WINE			RED AND ROSÉ TABLE WINE			Total table wine	Total other wine	Total wine
	Glass less than 2 litres	Soft packs(a)	Total(b)	Glass less than 2 litres	Soft packs(a)	Total(b)			
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
ORIGINAL									
2000-01	74 123	122 452	199 763	70 506	53 538	125 560	325 325	59 522	384 847
2001-02	75 657	122 776	199 881	73 622	56 085	130 401	330 281	55 952	386 232
2002-03	81 678	118 893	201 631	79 752	62 788	142 835	344 465	58 010	402 479
2003									
April	6 843	10 836	17 737	6 826	5 751	12 602	30 338	4 491	34 831
May	6 108	9 931	16 182	7 096	5 642	12 751	28 933	4 434	33 367
June	5 785	9 051	14 909	6 925	5 501	12 527	27 437	3 982	31 417
July	7 265	10 692	18 016	7 975	6 485	14 503	32 519	5 240	37 760
August	6 195	9 249	15 537	7 280	5 539	12 980	28 517	5 052	33 569
September	7 135	10 072	17 363	7 530	5 869	13 494	30 858	5 193	36 050
October	7 872	11 070	19 290	7 761	5 904	13 801	33 091	6 740	39 831
November	8 529	11 337	19 969	7 794	5 618	13 516	33 485	7 418	40 904
December	9 371	10 367	19 976	7 525	4 859	12 608	32 584	8 150	40 734
2004									
January	4 774	7 771	12 634	3 659	2 751	6 417	19 051	3 001	22 053
February	6 573	9 759	16 594	5 386	4 095	9 600	26 193	3 363	29 558
March	7 419	11 276	18 987	6 604	5 355	12 003	30 991	4 534	35 525
April	6 352	10 267	17 505	6 235	5 118	11 639	29 144	4 547	33 691
SEASONALLY ADJUSTED									
2003									
April	7 183	10 828	18 123	6 955	5 661	12 674	30 879	5 063	36 302
May	6 861	9 871	16 685	6 551	5 328	11 831	28 485	4 730	33 251
June	7 013	10 163	17 107	6 742	5 250	12 162	29 158	4 847	34 179
July	7 108	10 142	17 430	6 778	5 127	11 905	29 482	5 105	34 595
August	6 558	9 518	16 403	6 683	4 669	11 635	28 152	5 252	33 447
September	6 789	10 298	17 198	6 953	5 532	12 480	29 676	5 040	34 741
October	7 043	9 819	16 999	7 062	5 420	12 429	29 460	5 196	34 441
November	6 491	10 073	16 880	6 369	5 383	12 006	28 819	5 119	34 095
December	7 035	9 474	16 866	6 955	5 069	12 175	28 964	5 106	34 045
2004									
January	6 879	10 449	17 304	6 910	5 026	11 912	29 173	5 052	33 645
February	7 317	10 203	17 745	7 077	5 341	12 500	30 200	5 322	35 536
March	7 407	10 352	18 083	7 208	5 229	12 560	30 701	5 454	36 260
April	6 677	10 156	17 482	6 540	5 110	11 795	29 310	5 164	34 477
TREND ESTIMATES									
2003									
April	7 008	9 915	16 906	6 772	5 214	12 006	28 915	4 849	33 749
May	6 982	9 932	16 927	6 747	5 186	11 986	28 934	4 903	33 848
June	6 945	9 964	16 968	6 744	5 174	11 992	28 994	4 966	33 989
July	6 894	9 981	16 988	6 757	5 186	12 026	29 057	5 032	34 135
August	6 838	9 978	16 980	6 777	5 205	12 075	29 100	5 092	34 226
September	6 789	9 932	16 925	6 790	5 217	12 107	29 060	5 121	34 187
October	6 791	9 917	16 921	6 812	5 241	12 152	29 075	5 134	34 164
November	6 848	9 947	17 003	6 846	5 260	12 197	29 174	5 142	34 221
December	6 934	10 014	17 154	6 880	5 248	12 217	29 330	5 156	34 370
2004									
January	7 018	10 096	17 346	6 913	5 214	12 219	29 529	5 189	34 604
February	7 074	10 171	17 527	6 933	5 183	12 213	29 720	5 230	34 856
March	7 098	10 228	17 674	6 931	5 156	12 195	29 869	5 269	35 077
April	7 097	10 299	17 809	6 918	5 153	12 185	30 012	5 290	35 286

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

(b) Components do not add to total. The difference between the components and total is 'wine in other containers' (see Glossary).

DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

<i>Period</i>	<i>Table</i>	<i>Fortified</i>	<i>Sparkling bottle fermentation (a)</i>	<i>Sparkling bulk fermentation (a)</i>	<i>Carbonated</i>	<i>Other wine products (b)</i>	<i>Vermouth</i>	<i>Brandy (c)</i>
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L at
2000-01	325 325	22 185	16 706	13 952	3 292	3 011	372	901
2001-02	330 281	20 384	17 686	12 000	3 123	2 454	305	701
2002-03	344 465	20 842	22 991	8 627	2 799	2 498	252	651
2003								
April	30 338	1 799	1 569	672	239	189	23	50
May	28 933	2 121	1 339	533	203	222	16	46
June	27 437	1 903	1 199	479	190	194	16	51
July	32 519	2 273	1 378	983	246	339	21	60
August	28 517	1 945	1 478	1 166	223	199	41	62
September	30 858	2 008	1 727	967	266	206	18	48
October	33 091	1 667	2 979	1 495	326	253	20	59
November	33 485	1 742	3 337	1 699	363	256	21	62
December	32 584	1 768	3 623	2 006	415	308	30	87
2004								
January	19 051	1 134	911	538	224	177	17	42
February	26 193	1 193	1 020	746	223	161	20	27
March	30 991	1 673	1 399	938	316	190	19	41
April	29 144	1 745	1 304	981	306	197	14	41

(a) Spritzig table wines are included with table wine.

(c) Quantities on which excise duty was paid.

(b) See paragraph 4 of the Explanatory Notes and Glossary.

DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

<i>Period</i>	<i>Sherry in glass less than 2 litres</i>	<i>Port in glass less than 2 litres</i>	<i>Other in glass less than 2 litres (a)</i>	<i>Soft packs</i>	<i>All other containers (b)</i>	<i>Total fortified</i>
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
2000-01	2 327	4 674	353	8 160	6 674	22 185
2001-02	2 102	4 052	333	8 369	5 529	20 384
2002-03	2 227	4 075	320	8 856	5 369	20 842
2003						
April	197	320	25	825	432	1 799
May	252	396	29	905	539	2 121
June	173	354	31	890	455	1 903
July	223	440	36	974	599	2 273
August	212	393	34	791	514	1 945
September	252	403	34	790	530	2 008
October	167	328	37	727	408	1 667
November	192	414	36	701	399	1 742
December	223	453	33	641	418	1 768
2004						
January	159	218	18	435	304	1 134
February	113	196	16	513	356	1 193
March	145	334	24	742	429	1 673
April	171	324	24	816	410	1 745

(a) Includes muscat, madiera, tokay and white port.

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

EXPORTS OF AUSTRALIAN PRODUCED WINE(a), By wine type

Period	WINE TYPE						Total wine
	White table	Red/rosé table(b)	Total table	Fortified wine	Sparkling wine	Other	
QUANTITY ('000 L)							
2000-01	148 273	180 347	328 620	2 032	6 546	1 091	338 289
2001-02	175 741	230 465	406 205	2 698	8 048	1 438	418 390
2002-03	193 736	312 881	506 617	3 034	7 933	1 010	518 595
2003							
February	13 637	21 435	35 071	144	668	49	35 933
March	14 708	35 548	50 256	246	360	304	51 165
April	16 447	27 645	44 092	155	720	55	45 021
May	15 874	29 186	45 061	208	534	54	45 856
June	18 730	31 997	50 727	117	423	51	51 318
July	17 642	26 776	44 418	226	493	111	45 248
August	22 947	29 703	52 650	249	1 148	95	54 142
September	19 050	27 132	46 181	385	1 236	92	47 894
October	18 274	28 758	47 032	176	1 526	57	48 790
November	13 403	23 483	36 887	215	1 186	56	38 344
December	15 373	29 576	44 949	141	510	36	45 636
2004							
January	r12 424	r25 168	r37 592	85	r601	21	r38 299
February	r15 013	r33 243	r48 256	148	528	62	r48 995
March	r17 183	r34 988	r52 171	r223	r597	34	r53 025
April	16 650	30 869	47 519	209	527	52	48 307
VALUE (c) (\$'000)							
2000-01	619 226	1 074 545	1 693 771	8 673	40 667	8 971	1 752 082
2001-02	737 454	1 296 820	2 034 273	16 169	49 042	5 644	2 105 128
2002-03	788 239	1 561 361	2 349 600	18 266	48 934	6 346	2 423 145
2003							
February	54 483	109 507	163 990	913	4 528	386	169 817
March	57 322	154 664	211 985	1 595	2 124	844	216 549
April	62 368	135 105	197 472	1 012	4 406	453	203 343
May	63 358	130 650	194 008	1 398	2 988	468	198 862
June	72 758	147 517	220 276	985	2 624	416	224 301
July	67 800	130 213	198 013	1 613	2 584	820	203 030
August	85 540	132 619	218 159	1 511	6 130	587	226 386
September	75 545	131 472	207 017	1 685	6 352	428	215 482
October	70 968	135 672	206 639	1 449	7 926	483	r216 497
November	47 951	103 922	151 873	978	6 831	421	r160 104
December	59 657	127 132	186 788	820	2 616	234	r190 457
2004							
January	46 758	106 551	153 309	526	3 350	177	r157 362
February	56 758	138 218	194 976	944	2 749	206	r198 875
March	66 541	152 363	218 904	1 027	3 462	237	r223 631
April	63 390	139 513	202 903	999	2 983	407	207 291

r revised

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes 'Other table wine'.

(c) See paragraph 7 of the Explanatory Notes.

EXPORTS AND IMPORTS OF BRANDY

<i>Period</i>	EXPORTS (a)		IMPORTS (b)	
	<i>Quantity</i>	<i>Value(c)</i>	<i>Quantity</i>	<i>Value(c)</i>
	'000 L al	\$'000	'000 L al	\$'000
2000-01	19	286	504	7 575
2001-02	24	208	577	9 026
2002-03	21	172	557	9 570
2003				
February	2	11	30	712
March	5	29	38	529
April	—	1	42	592
May	3	36	51	695
June	—	6	39	682
July	1	19	59	1 294
August	2	7	46	660
September	—	2	40	642
October	—	5	56	1 381
November	—	2	53	1 047
December	—	5	74	1 783
2004				
January	2	16	30	775
February	—	1	33	482
March	1	34	42	558
April	—	18	28	605

— nil or rounded to zero (including null cells)

(a) Exports may include sales made by exporters other than winemakers.

(b) Imports cleared for home consumption. See paragraph 5 of the Explanatory Notes.

(c) See paragraphs 7 and 8 of the Explanatory Notes.

EXPORTS AND IMPORTS, Selected countries(a)—April 2004

Country	WINE TYPE						TOTAL WINE	
	White table	Red/rosé table(b)	Total table	Fortified	Sparkling	Other	Quantity	Value(c)
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	\$'000
EXPORTS (d)								
United Kingdom	7 139	9 965	17 104	104	244	—	17 451	63 679
United States of America	5 234	11 333	16 567	42	60	2	16 671	84 470
New Zealand	649	752	1 401	33	68	18	1 520	6 280
Canada	578	1 964	2 542	26	14	—	2 581	15 323
Germany, Federal Republic of	660	1 678	2 338	—	—	1	2 339	5 839
Netherlands	384	543	928	—	8	1	936	3 005
Denmark	171	1 043	1 214	—	13	10	1 237	3 681
Ireland	226	348	574	—	15	—	589	2 877
Sweden	361	465	826	—	26	—	852	3 430
Belgium	203	424	626	—	3	—	629	2 103
Japan	130	271	401	—	19	6	426	2 653
Switzerland	24	235	259	—	11	—	270	1 239
France	272	421	692	—	8	—	700	958
Singapore	78	256	335	1	2	1	339	2 846
Norway	77	103	180	—	4	—	184	542
Hong Kong	47	106	153	—	7	—	160	1 200
Malaysia	29	120	150	—	—	1	150	1 517
Finland	39	157	195	—	—	—	195	691
Thailand	31	32	63	1	1	—	65	271
United Arab Emirates	96	70	166	—	3	—	169	474
Total other countries(e)	221	583	804	2	25	12	843	4 214
Total all countries	16 650	30 869	47 519	209	527	52	48 307	207 291
IMPORTS (f)								
New Zealand	412	83	495	—	37	6	538	5 001
Italy	37	109	146	20	99	38	303	1 257
France	55	61	116	2	64	16	197	2 731
Spain	1	8	9	4	16	2	31	165
Portugal	1	19	20	1	—	20	41	123
United Kingdom	—	—	—	1	—	—	1	9
Germany, Federal Republic of	30	1	31	—	6	7	44	186
Greece	6	22	28	—	—	6	34	62
Total other countries(e)	23	62	85	—	32	3	119	524
Total all countries	565	364	929	29	254	97	1 310	10 057

— nil or rounded to zero (including null cells)

(a) For details on the selection of countries see paragraph 6 of the Explanatory Notes.

(b) Includes 'Other table wine'.

(c) See paragraphs 7 and 8 of the Explanatory Notes.

(d) Exports may include sales made by exporters other than winemakers.

(e) Includes other countries as detailed in *Standard Australian Classification of Countries* (cat. no. 1269.0).

(f) Imports cleared for home consumption. See paragraph 5 of the Explanatory Notes.

EXPORTS OF AUSTRALIAN WINE(a), By region

Period	Oceania and Antarctica	Europe and the former USSR	Southeast Asia	Northeast Asia	Northern America	Other(b)	Total all regions	European Union(c)
QUANTITY ('000 L)								
2000-01	22 194	215 079	6 054	8 104	84 530	2 329	338 289	207 703
2001-02	27 273	260 436	6 685	9 851	111 735	2 410	418 390	253 252
2002-03	33 499	290 011	7 249	9 152	175 321	3 364	518 595	281 544
2003								
February	1 579	19 500	627	794	13 182	251	35 933	19 125
March	2 817	24 193	693	805	22 158	500	51 165	23 396
April	3 600	23 704	498	929	15 991	300	45 021	22 760
May	3 056	26 173	405	723	14 956	544	45 856	25 327
June	3 412	25 104	474	719	21 337	272	51 318	24 418
July	2 969	24 538	550	770	16 215	206	45 248	23 785
August	3 327	33 473	579	650	15 865	248	54 142	32 808
September	4 099	28 280	471	1 006	13 830	209	47 894	27 692
October	3 619	26 025	836	1 137	16 935	238	48 790	25 536
November	2 968	19 583	987	1 345	13 130	331	38 344	19 346
December	953	23 961	794	1 373	18 333	222	45 636	23 341
2004								
January	r1 224	r22 884	571	722	r12 595	303	r38 299	21 513
February	r1 622	r28 515	626	r1 276	16 723	232	r48 995	28 051
March	r1 671	r29 103	r918	r882	r20 076	375	r53 025	27 340
April	1 604	25 544	660	903	19 262	335	48 307	25 025
VALUE (d) (\$'000)								
2000-01	82 251	973 428	39 376	53 012	594 219	9 796	1 752 082	934 925
2001-02	90 580	1 115 774	47 547	59 672	780 125	11 430	2 105 128	1 077 391
2002-03	107 376	1 184 324	52 246	57 470	1 007 724	14 006	2 423 145	1 140 191
2003								
February	4 661	80 707	4 365	5 516	73 493	1 075	169 817	78 913
March	8 426	94 088	5 767	5 132	101 190	1 946	216 549	89 890
April	8 996	91 871	3 984	5 803	91 519	1 172	203 343	87 710
May	7 059	98 906	3 159	4 332	83 352	2 053	198 862	94 953
June	10 553	90 179	4 196	4 639	113 545	1 190	224 301	86 387
July	12 227	91 326	3 119	4 780	90 495	1 082	203 030	87 747
August	10 321	125 760	3 561	4 262	81 478	1 003	226 386	122 303
September	12 010	109 887	3 507	6 192	82 741	1 144	215 482	106 155
October	13 111	98 079	5 814	6 821	91 616	1 056	216 497	95 367
November	12 505	68 035	6 707	7 764	63 836	1 258	160 104	66 954
December	4 382	82 666	5 396	7 620	89 468	924	190 457	80 246
2004								
January	4 197	77 187	3 929	4 557	66 380	1 112	157 362	75 529
February	5 241	101 131	4 917	6 451	80 059	1 075	198 875	99 047
March	6 285	99 598	7 588	5 456	103 113	1 590	223 631	96 314
April	6 799	88 719	5 212	5 620	99 848	1 093	207 291	86 601

r revised

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores and other countries as detailed in *Standard Australian Classification of Countries* (cat. no. 1269.0).

(c) The 'European Union' is not additional to the total and is a component of the 'Europe and the former USSR' region.

(d) See paragraph 7 of the Explanatory Notes.

IMPORTS CLEARED(a), Selected countries(b)

Period	New Zealand	Italy	France	Spain	Portugal	United Kingdom	Germany, Federal Republic of	Greece	Other	Total all countries
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
2000-01	2 523	5 364	2 528	354	430	22	414	356	782	12 773
2001-02	3 894	4 983	2 716	386	484	5	371	407	1 233	14 479
2002-03	4 929	4 844	2 728	501	463	400	368	357	2 523	17 112
2003										
February	294	241	133	25	28	—	14	11	105	850
March	398	327	184	35	42	—	23	38	100	1 149
April	273	281	199	16	40	—	31	16	99	956
May	255	290	179	33	23	—	27	44	60	914
June	163	184	137	18	45	—	29	11	60	646
July	237	324	311	41	23	—	48	14	91	1 089
August	372	423	186	18	33	—	39	31	508	1 611
September	725	482	303	94	72	7	26	12	717	2 438
October	518	667	410	69	33	3	33	52	98	1 883
November	689	513	371	72	53	—	37	9	92	1 837
December	476	495	331	43	94	—	21	73	72	1 605
2004										
January	497	299	168	69	38	—	24	34	80	1 209
February	408	237	182	39	38	—	17	4	114	1 039
March	558	368	171	23	32	—	24	24	1 440	2 640
April	538	303	197	31	41	1	44	34	119	1 310

— nil or rounded to zero (including null cells)

(a) Imports cleared for home consumption. See paragraph 5 of the Explanatory Notes.

(b) For details on the selection of countries see paragraph 6 of the Explanatory Notes.

IMPORTS CLEARED BY WINE TYPE(a)

Period	WINE TYPE						Total wine
	White table	Red/rosé table(b)	Table wine	Fortified wine	Sparkling wine	Other wine	
QUANTITY ('000 L)							
2000-01	3 318	3 980	7 298	106	2 913	2 457	12 773
2001-02	4 658	3 931	8 589	201	3 282	2 407	14 479
2002-03	6 446	4 624	11 070	190	3 851	2 001	17 112
2003							
February	380	236	616	5	147	81	850
March	432	306	738	6	228	176	1 149
April	326	335	661	4	186	105	956
May	297	305	602	22	182	108	914
June	183	231	414	14	128	90	646
July	336	309	645	27	309	108	1 089
August	423	335	757	453	304	97	1 611
September	1 230	406	1 636	28	718	56	2 438
October	537	352	889	30	778	186	1 883
November	564	376	940	26	757	115	1 837
December	516	413	929	58	452	166	1 605
2004							
January	447	302	749	24	256	180	1 209
February	444	262	706	10	215	107	1 039
March	1 933	362	2 295	9	243	93	2 640
April	565	364	929	29	254	97	1 310
VALUE (c) (\$'000)							
2000-01	22 885	17 997	40 882	740	39 519	11 069	92 211
2001-02	33 538	24 134	57 672	1 261	43 550	13 073	115 556
2002-03	47 504	27 733	75 237	1 179	53 703	9 088	139 207
2003							
February	2 915	1 466	4 381	61	2 170	304	6 916
March	3 603	2 133	5 736	48	3 204	708	9 696
April	2 634	1 930	4 565	20	2 427	468	7 479
May	2 549	1 839	4 388	200	3 164	479	8 231
June	1 719	2 162	3 881	69	2 160	346	6 455
July	3 031	3 243	6 274	162	5 559	568	12 562
August	3 858	3 003	6 861	627	4 435	415	12 339
September	6 380	2 999	9 379	173	10 038	219	19 809
October	4 339	2 428	6 767	123	11 244	720	18 853
November	4 407	2 786	7 193	147	9 830	514	17 683
December	4 165	2 660	6 824	250	6 230	745	14 049
2004							
January	3 699	1 956	5 655	122	3 090	496	9 363
February	3 223	1 916	5 139	67	2 077	390	7 672
March	6 046	2 244	8 290	54	3 440	290	12 073
April	4 591	2 382	6 974	141	2 567	375	10 057

(a) Imports cleared for home consumption. See paragraph 5 of the Explanatory Notes.

(b) Includes 'Other table wine'.

(c) See paragraph 8 of the Explanatory Notes.

EXPLANATORY NOTES

INTRODUCTION

1 The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

SCOPE AND COVERAGE

2 The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in either of the previous two financial years. These account for approximately 94% of total wine sales. All sales data are collected on an Australia-wide basis only and state figures are therefore not available.

3 Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

4 From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

IMPORTS AND EXPORTS

5 Figures relating to international trade in wine and brandy are presented in tables 4–9 to provide a basis for assessing the overall wine market. Imports cleared for home consumption (including re-imports, that is, goods originating in Australia that have been exported but then returned to source) comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia. Due to a change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

6 In order to retain stability in the time-series of data, the selection of countries for which exports and imports data has been presented has been based upon the level of annual imports or exports from the previous financial year.

7 The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

8 The value of imports is the Australian customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

EXPLANATORY NOTES *continued*

IMPORTS AND EXPORTS *continued*

9 For details of currency conversion procedures for wine export values, please refer to 2.34 and 2.35 of *International Merchandise Trade Concepts, Sources and Methods, 2001* (cat. no. 5489.0). Goods invoiced in one of six major foreign currencies are converted to Australian dollars by ABS. Sales in other foreign currencies are converted by the exporter to Australian dollars.

SEASONALLY ADJUSTED AND TREND ESTIMATES

10 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

11 The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

12 The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

13 The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

14 For further information, see *Information Paper: A Guide to Interpreting Time Series — Monitoring Trends* (cat. no. 1349.0) or contact the Director, Time Series Analysis on Canberra (02) 6252 5132.

ACKNOWLEDGMENT

15 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

16 Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

17 Current publications and other products by the ABS are listed in the *Catalogue of Publications and Products* (cat. no. 1101.0). The Catalogue is available from any ABS office or the ABS web site <<http://www.abs.gov.au>>. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

GLOSSARY

Carbonated wine	Wine which has dissolved carbon dioxide and the carbon dioxide is added artificially to the wine.
Domestic Sales	All sales of Australian produced wine by winemakers within the scope of the survey whether they be wholesale or retail sales, or bulk sales to other wineries outside of the scope of the survey. Excluded are inter-winery sales, sales to ships' stores, wine blended with Australian wine and sold domestically.
Exports	Exports of wine to overseas ports including sales made by exporters and wine producers.
Fortified wine	Wine to which grape spirit, brandy or both has been added, thereby adding alcoholic strength and precluding further fermentation. Fortified wine must contain at least 150 millilitres/litre and not more than 200 millilitres/litre of ethanol at 20° Centigrade.
Grape spirit	Spirit obtained from the distillation of wine or by-products of winemaking or the fermented liquor of a mash of dried grapes and contains methanol in a proportion not exceeding 3 grams per litre at 20° Centigrade of the ethanol content.
Imports for home consumption	Imported goods brought into the country for consumption or further processing, but excluding goods imported with the reasonable expectation of re-export within a limited time.
Other containers	All other wine packaging except glass bottles containing less than 2 litres and soft packs. Included in this category are glass containers greater than 2 litres, cans and bulk wine in tankers or other such containers.
Other wine	Products such as flavoured wine, cocktails, marsala, aperitif and tonic wines. De-alcoholised, low and reduced alcohol wines are also included.
Soft packs	A container type including all collapsible packs whether plastic or of other material.
Sparkling	A product consisting of wine that by complete or partial fermentation of contained sugars has become surcharged with carbon dioxide.
Table wine	A product of the complete or partial fermentation of fresh grapes or products derived solely from fresh grapes.

FOR MORE INFORMATION . . .

- INTERNET* **www.abs.gov.au** the ABS web site is the best place to start for access to summary data from our latest publications, information about the ABS, advice about upcoming releases, our catalogue, and Australia Now—a statistical profile.
- LIBRARY* A range of ABS publications is available from public and tertiary libraries Australia-wide. Contact your nearest library to determine whether it has the ABS statistics you require, or visit our web site for a list of libraries.
- CPI INFOLINE* For current and historical Consumer Price Index data, call 1902 981 074 (call cost 77c per minute).
- DIAL-A-STATISTIC* For the latest figures for National Accounts, Balance of Payments, Labour Force, Average Weekly Earnings, Estimated Resident Population and the Consumer Price Index call 1900 986 400 (call cost 77c per minute).

INFORMATION SERVICE

Data already published that can be provided within five minutes will be free of charge. Our information consultants can also help you to access the full range of ABS information—ABS user pays services can be tailored to your needs, time frame and budget. Publications may be purchased. Specialists are on hand to help you with analytical or methodological advice.

- PHONE* 1300 135 070
- EMAIL* client.services@abs.gov.au
- FAX* 1300 135 211
- POST* Client Services, ABS, GPO Box 796, Sydney NSW 2001

WHY NOT SUBSCRIBE?

ABS subscription services provide regular, convenient and prompt deliveries of selected ABS publications and products as they are released. Email delivery of monthly and quarterly publications is available.

- PHONE* 1300 366 323
- EMAIL* subscriptions@abs.gov.au
- FAX* (03) 9615 7848
- POST* Subscription Services, ABS, GPO Box 2796Y, Melbourne Vic 3001



2850400004041

ISSN 0819 0968

RRP \$20.00